



CRV web-based herdmanagement

Combining highly qualified services, on-farm devices and SaaS managementtools to make the farmers life more convenient

Bert van 't Land

Better Cows | Better Life

Facts CRV

50.000 customers (dairy and beefproducers) world-wide

Co-operative: 33.000 members

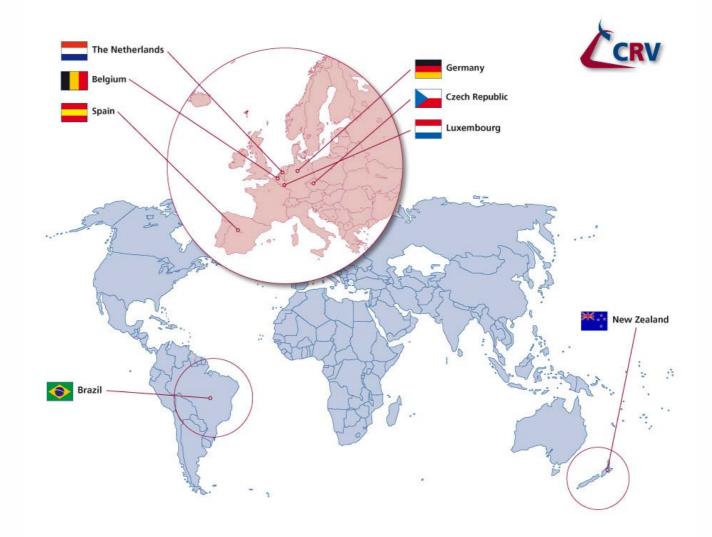
- 25.000 members in the Netherlands
- 8.000 members in Belgium

Head Office at Arnhem (The Netherlands)





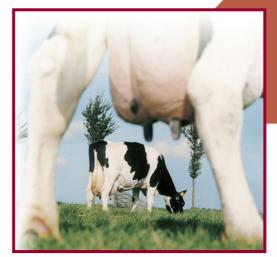
CRV International





Our Mission

'CRV is a leading customer-focused cattle improvement co-operative, fully committed to adding value for farmers'



This means that CRV wants to deliver solutions that support farmers in their management by contributing to:

- an increase of the sale price of farm products
- a decrease in cost price
- efficient use of labour
- securing quality in farming



Expand dairy herd improvement activities to total farm management solutions

Collect data of Farms & Animals, e.g. :

- Breeding & Fertility
- (Herdbook-)Identification & Registration
- Milk production ,Type classification
- Animal Health, Feed intake
- Genomic information
- Land usage, legislation and regulation
- Data exchange with Agri-Business partners



Process data in central database (IRIS/VeeManager) Supply farmers with management information (SaaS) Use data for selection programmes Genetic evaluation



VeeManager

VeeManager

Distinctive by simplicity, flexibility and linkages with process computers and other dairy chain partners for professional daily herd management (operational and tactical).

Since the year 2000: VM has grown into the largest HerdManagementSystem of the Netherlands and Flanders. More users than all competitors together in NL and FL. After rapid growth in the years 2004-2007, market saturation. (2004: legislation on mineral usage)

Almost all farmers are using a herd management system. Challenge to grow in more functionality and more new customers.

VeeManager 3 | Bert van 't Land | May 30 2012 | 6

Veemanager 3.0

- Connection with:
 - Milking equipment
 - Feeding equipment
 - Heat detection
- Veemanager App
- Better usability
- New GUI
- Beter performance
- Ready for future developments











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Connection Feed & Milk

Goal:

- Connect (almost-) all existing concentrate feeding & milking equipment
 - Preferable by worldwide accepted interfaces (ICAR ADR WG)
 - If not available: Customized solutions

Advantage for customer:

- Ease of use: control all different equipment and monitor al systems over the internet by multiple devices (PC, tablet, SmartPhone, TV)
- More efficient use of valuable equipment

Ease of use

Goal:

Make the farmers life more convenient

Examples:

- Dashboard
- Animal details
- PDF reports
- New GUI/Better navigation
- Small usabilty issues
- Software development team is using agile/scrum method: Every 2 weeks new functionality is added
 - feed back much faster !

GUI (User Interface)

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Ovalert

- Total fertility solution to support farmers
- Integration of :
 - -automatic heat detection,
 - -AI-services
 - -Consultancy/advisory service
- Focus on large and fast growing farms
- Innovative and distinctive



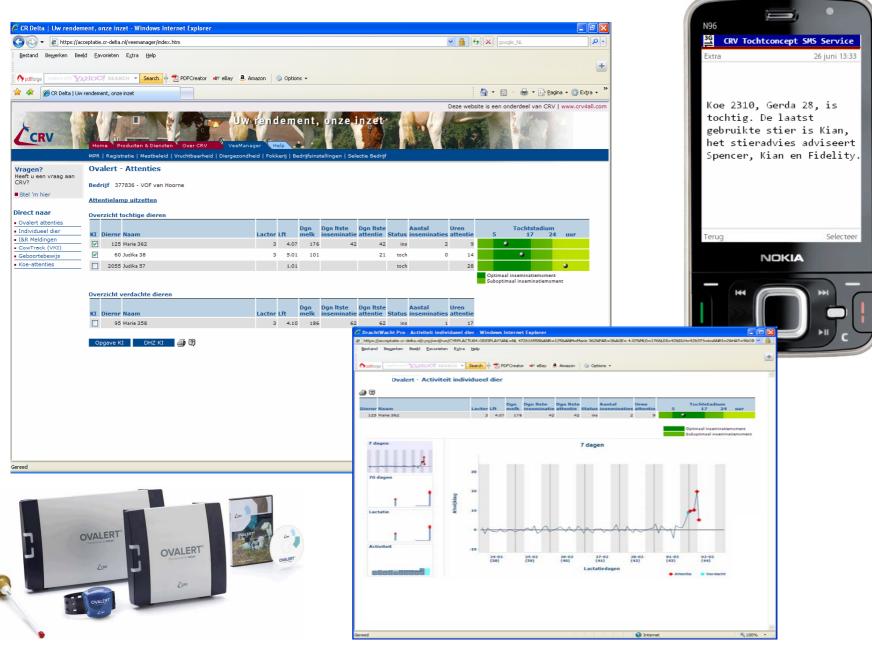
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Ovalert



Future developments



iPod, iPhone, iPad,



Customer decides !

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