# Presentation of a unique and very flexible Benchmarking system; "Key Indicators Check"

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#### Introduction

The economic situation makes a lot of dairy farmer's dependent on close cooperation to lent money. The increased size of herds demands more decision support tools, since the manager lose overview because he has not the detailed information on the single animals. These conditions demands specific tools to benchmark if the production is on the right track.

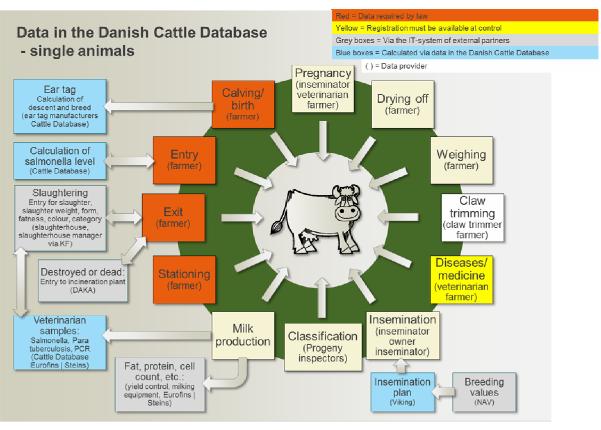
Knowledge Center for Agriculture in Denmark – owned by the farmer's organizations – has a long tradition for developing decisions support tools for the farmer and his advisors. One of these systems is Key Indicator Check, which is a very flexible benchmarking system build as an application connected to the huge cattle database system in Denmark.

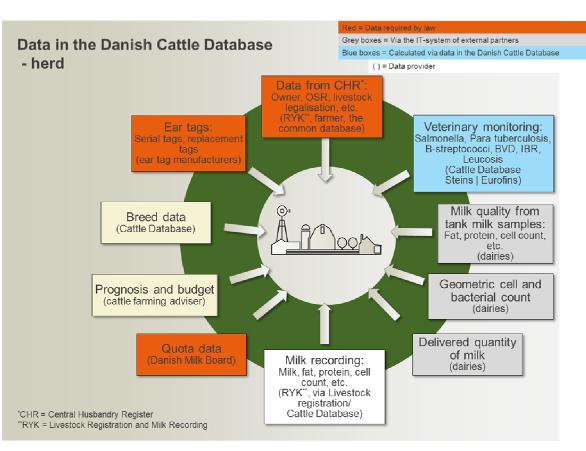
### The tool

Key Point indicators Check is a system of key figures calculated from the Danish Cattle Database. In the database we have a very solid data background. Data are delivered from very many sources around the dairy production:

- Mandatory recordings
- Voluntary recordings
- Recordings from service suppliers (AI, vets etc.)
- Dairies
- Slaughter houses
- Etc.

In the following figures we have tried to illustrate data sources, and how the directly and indirectly deliver data to the Danish Cattle database. The illustrations are split into the two areas; single animal level and herd level:





These data are aggregated in simple and complex algorithms to a whole lot of different key figures for different kind of application and reports. One of the main applications is Key Indicator Check. The system was released in 2001 with 25 key figures and is developed over time and contains today more than 300 key figures. The farmer can benchmark the figures of the herd to a selected group of herds, the herds result from last year and goals for the figures. The selected group can be set up from total free flexibility; herd size, milk production, reproduction, Breed, Production system, yes in principle all key figures in the system.

The system has a set of default of benchmarking methods, and the user can set up the farmers own designed methods in addition. As a special part of the system the farmer or his advisor can upload economic figures and Benchmark to other farms joining this special part.

Key Indicators Check is used heavily by both famers and advisors.

# The Benchmarking system

4 different types of check types

- Benchmarking
- Quantile or percentile analysis
- Focus herds
- Benchmarking within a group of farmers experience groups

20 standard methods

- Yield
- Breeding
- Economy
- Health
- Welfare
- Feeding

## **Examples of Benchmarking**

In the following different examples of Benchmarking are shown

To set up the Benchmarking the following has to be considered:

Criteria for comparison group

- Free choice of criteria on whatever key figure; which and how many
- Breed, Yield, Cell count whatever

Choosing the Key figures

• Free choice whatever key figure; which and how many

Selection of the best of the comparison group

- Number or percentage
- Setting the figure (min. 5 herds)

Other setting

- Reference period
- Goals

This is already done in the standard methods, but can be changed.



Statement

Herd number: xxxxx

Breed:

01-05-2011 - 30-04-2012 01-05-2010 - 30-04-2011 Period: Reference:

# Benchmarking

#### Herds in control group

Criteria

HF Breed

e = Dairy cattle farmer Farmtype

\*Best determined ECM per cow

Livestock turmover								Zear per com	
Number of animals per year  Pes 1.55 0.60 1.36 1.105  Nastitis per yearow  Pes 0.62 0.01 0.37 0.34  Nastitis per yearow  Pes 0.62 0.01 0.037 0.34  Nastitis per yearow  Pes 0.63 0.67 0.64 0.63  Dead conve, percentage  Per cent 0.53 0.02 0.38  Nastitis per yearow  Pes 0.62 0.01 0.03	airy cows			Herd		(	Control group (3.634)	)	
Number of animals per year  Number of animals per year  Nills production  Key 10.500 256 11.497 9.210  Percentage of field, dairy Percent 1.418 0.00° 4.04 4.21  Percentage of proteine, dairy Percent 1.33 6 0.05° 3.35 5.34  Udder health Percent 1.418 0.00° 4.04 4.42  Udder health Percent 1.418 0.05° 4.3 5.3 5.44  Udder health Percent 1.418 0.05° 4.3 5.3 5.44  Udder health Percent 1.418 0.05° 4.3 5.3 5.44  Udder health Percent 1.418 0.05° 4.3 5.4 5.4 6.3  Udder health Percent 1.418 0.05° 4.3 5.5 5.4 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5	Livestock tumover	Unit	Goal	Achieved	Changed	Avg. 5% best*	Avg. Al	1	
Mik production  EM per ev (milk recording)  Kg				,			•		
EXM per ve (milk recording)         Kg         10,500         2.56         11,497         9,210           Percentage of fat, dairy         Per cent         4,18         0,00°         4,04         4,21           Percentage of proteine, dairy         Per cent         3,36         0,005         3,35         3,44           Una count, dairy         Enhed         Goal         Achieved         Changed Avg, 5% best*         Avg, 5M           Udder health         Enhed         Goal         Achieved         Changed Avg, 5% best*         Avg, All           Cell count, dairy         *1000         200         143         -30         202         243           Cell count, dairy         *1000         201         171         -71         235         284           Spores, dairy         Pes         121         58         191         551           Meat production         23         -0,3         2.5         2.5           Percentage of cows with obesity <3	Number of animals per year	Number		133,3	5,9	182,2	145,9	)	
New Percentage of Ladiary   Per cent   4.18   0.00   4.04   4.21	Milk production						_ Avg. Al	1	
Percentage of fat, dairy	ECM per cw (milk recording)	Kg		10.500	256	11.497	9.210		
Udder health    Enhed   Goal   Achieved   Changed   ref	Percentage of fat, dairy	Per cent		4.18	0,00				
Coll count, dairy	Percentage of proteine, dairy	Per cent		3,36	0,05		3,44	l .	
Cell count, dairy	Urea count, dairy			4,0	-0,3	4,3	4,3		
Cell count, dairy	Udder health	Enhed	Goal	Achieved	Changed	Avg. 5% best*	Avg. Al	1	
Cell count, milk recording					ref.		•		
Meat production			200		-30		_		
Meat production					-/1				
Classification cows         Percentage of cows with obesity < 3       Per cent       68       17       49       50         Reproduction         Avg. All         Percentage pregnant of commenced       Per cent       63       -1       58       54         Age 1st calving       Mdr.       26,9       -0.3       25,2       26,3         Spread, age 1st calving       Mdr.       1,6       -0.1       2,0       2,5         Health       Avg. All         Total diseases per animal per year       Pcs       1,95       0,60       1,36       1,05         Mastitis per yearcow       Pcs       0,62       -0,01       0,37       0,34         Dead cows, percentage.       Per cent       5,3       -0,2       3,8       5,1         Stillborn calves, percentage       Per cent       6,3       -0,7       6,4       6,3         Dead calves, 1-180 days       Pcs       7       -6       7       9         Dead calves, 1-14 days       Pcs       2       -5       3       4         Fodder production         Silage, kg ts, per FU (digestibilty)       Index       10	Spores, dairy	Pcs		121	58	191	551		
Percentage of cows with obesity < 3         Per cent         68         17         49         50           Reproduction         Avg. All           Percentage pregnant of commenced         Per cent         63         -1         58         54           Age Ist calving         Mdr.         26,9         -0,3         25,2         26,3           Spread, age Ist calving         Mdr.         1,6         -0,1         2,0         2,5           Heath         Avg. All           Total diseases per animal per year         Pcs         1,95         0,60         1,36         1,05           Mastitis per yearcow         Pcs         0,62         -0,01         0,37         0,34           Dead cows, percentage.         Per cent         5,3         -0,2         3,8         5,1           Stillborn calves, percentage         Per cent         6,3         -0,7         6,4         6,3           Dead calves, 1-14 days         Pcs         7         -6         7         9           Dead calves, 1-14 days         Pcs         2         -5         3         4           Fodder production         Avg. All	Meat production						Avg. Al	1	
Reproduction	Classification cows			2,3	-0,3	2,5	2,5	i	
Percentage pregnant of commenced         Per cent         63         -1         58         54           Age 1st calving         Mdr.         26,9         -0,3         25,2         26,3           Spread, age 1st calving         Mdr.         1,6         -0,1         2,0         2,5           Health         Avg. All           Total diseases per animal per year         Pes         1,95         0,60         1,36         1,05           Mastitis per yearcow         Pes         0,62         -0,01         0,37         0,34           Dead cows, percentage.         Per cent         5,3         -0,2         3,8         5,1           Stillborn calves, percentage         Per cent         6,3         -0,7         6,4         6,3           Dead calves, 1-180 days         Pes         7         -6         7         9           Dead calves, 1-14 days         Pes         2         -5         3         4           Fodder production         Avg. All           Silage, kg ts. per FU (digestibilty)         Index         103         2         106         101           Silage, NH3-count         Index         99         10         101         100 </td <td>Percentage of cows with obesity &lt; 3</td> <td>Per cent</td> <td></td> <td>68</td> <td>17</td> <td>49</td> <td>50</td> <td>)</td>	Percentage of cows with obesity < 3	Per cent		68	17	49	50	)	
Percentage pregnant of commenced         Per cent         63         -1         58         54           Age 1st calving         Mdr.         26,9         -0,3         25,2         26,3           Spread, age 1st calving         Mdr.         1,6         -0,1         2,0         2,5           Health         Avg. All           Total diseases per animal per year         Pes         1,95         0,60         1,36         1,05           Mastitis per yearcow         Pes         0,62         -0,01         0,37         0,34           Dead cows, percentage.         Per cent         5,3         -0,2         3,8         5,1           Stillborn calves, percentage         Per cent         6,3         -0,7         6,4         6,3           Dead calves, 1-180 days         Pes         7         -6         7         9           Dead calves, 1-14 days         Pes         2         -5         3         4           Fodder production         Avg. All           Silage, kg ts. per FU (digestibilty)         Index         103         2         106         101           Silage, NH3-count         Index         99         10         101         100 </td <td>Reproduction</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Avg Al</td> <td>1</td>	Reproduction						Avg Al	1	
Age 1st calving       Mdr.       26,9       -0,3       25,2       26,3         Spread, age 1st calving       Mdr.       1,6       -0,1       2,0       2,5         Health         Avg. All         Total diseases per animal per year       Pcs       1,95       0,60       1,36       1,05         Mastitis per yearcow       Pcs       0,62       -0,01       0,37       0,34         Dead cows, percentage.       Per cent       5,3       -0,2       3,8       5,1         Stillborn calves, percentage       Per cent       6,3       -0,7       6,4       6,3         Dead calves, 1-180 days       Pcs       7       -6       7       9         Dead calves, 1-14 days       Pcs       2       -5       3       4         Fodder production         Silage, kg ts. per FU (digestibilty)       Index       103       2       106       101         Silage, NH3-count       Index       99       10       101       100         Silage, Sulper, NH3-count       Pcs       1       0       6       5         Ils       Herd       Control group (3.634) <td co<="" td=""><td></td><td>Per cent</td><td></td><td>63</td><td>-1</td><td>58</td><td>-</td><td></td></td>	<td></td> <td>Per cent</td> <td></td> <td>63</td> <td>-1</td> <td>58</td> <td>-</td> <td></td>		Per cent		63	-1	58	-	
Mdr.   1,6   -0,1   2,0   2,5									
Total diseases per animal per year         Pcs         1,95         0,60         1,36         1,05           Mastitis per yearcow         Pes         0,62         -0,01         0,37         0,34           Dead cows, percentage.         Per cent         5,3         -0,2         3,8         5,1           Stillborn calves, percentage         Per cent         6,3         -0,7         6,4         6,3           Dead calves, 1-180 days         Pcs         7         -6         7         9           Dead calves, 1-14 days         Pcs         2         -5         3         4           Fodder production           Silage, kg ts. per FU (digestibilty)         Index         103         2         106         101           Silage, NH3-count         Pcs         1         0         6         5           Silage, NH3-count         Pcs         1         0         6         5           Ils         Herd         Control group (3.634)	Spread, age 1st calving								
Total diseases per animal per year         Pcs         1,95         0,60         1,36         1,05           Mastitis per yearcow         Pes         0,62         -0,01         0,37         0,34           Dead cows, percentage.         Per cent         5,3         -0,2         3,8         5,1           Stillborn calves, percentage         Per cent         6,3         -0,7         6,4         6,3           Dead calves, 1-180 days         Pcs         7         -6         7         9           Dead calves, 1-14 days         Pcs         2         -5         3         4           Fodder production           Silage, kg ts. per FU (digestibilty)         Index         103         2         106         101           Silage, NH3-count         Pcs         1         0         6         5           Silage, NH3-count         Pcs         1         0         6         5           Ils         Herd         Control group (3.634)	Health						Ava Al		
Mastitis per yearcow         Pes         0,62 bills         -0,01 bills         0,37 bills         0,34 bills           Dead cows, percentage.         Per cent         5,3 bills         -0,2 bills         3,8 bills         5,1 bills           Stillborn calves, percentage         Per cent         6,3 bills         -0,7 bills         6,4 bills         6,3 bills           Dead calves, 1-180 days         Pes         7 bes         7 bes         9 bes         7 bes         9 bes           Dead calves, 1-14 days         Pes         2 bes         2 bes         3 bes         4 bes           Fodder production         Fodder production         Avg. All         Silage, kg ts. per FU (digestibilty)         Index         103 bills         2 bes         106 bills         101 bills         100 bills         101 bills         100 bills<		Pes		1.95	0.60	1.36			
Dead cows, percentage.         Per cent         5,3 -0,2 -0,2 -0,3,8 -0,3         5,1 -0,3           Stillbom calves, percentage         Per cent         6,3 -0,7 -0,4 -0,4 -0,3         6,4 -0,3 -0,3           Dead calves, 1-180 days         Pes         7 -6 -6 -7 -9 -0,3 -0,4 -0,3         9 -0,4 -0,4 -0,4 -0,4 -0,4 -0,4 -0,4 -0,4							,		
Stillborn calves, percentage         Per cent         6,3									
Dead calves, 1-180 days         Pcs         7         -6         7         9           Dead calves, 1-14 days         Pcs         2         -5         3         4           Fodder production           Avg. All           Silage, kg ts. per FU (digestibilty)         Index         103         2         106         101           Silage, kg ts. per FU         Pcs         1         0         6         5           Silage, NH3-count         Index         99         10         101         100           Silage samples, NH3-count         Pcs         1         0         6         5           Ils         Herd         Control group (3.634)           Meat production							- /		
Dead calves, 1-14 days         Pcs         2         -5         3         4           Fodder production         Avg. All           Silage, kg ts. per FU (digestibilty)         Index         103         2         106         101           Silage samples, kg ts. per FU         Pcs         1         0         6         5           Silage, NH3-count         Index         99         10         101         100           Silage samples, NH3-count         Pcs         1         0         6         5           Ils         Herd         Control group (3.634)           Meat production         Gns. alle									
Avg. All									
Silage, kg ts. per FU (digestibilty)     Index     103     2     106     101       Silage samples, kg ts. per FU     Pes     1     0     6     5       Silage, NH3-count     Index     99     10     101     100       Silage samples, NH3-count     Pes     1     0     6     5       Ils     Herd     Control group (3.634)       Meat production     Gns. alle	·								
Silage samples, kg ts. per FU     Pcs     1     0     6     5       Silage, NH3-count     Index     99     10     101     100       Silage samples, NH3-count     Pcs     1     0     6     5       Ils     Herd     Control group (3.634)       Meat production     Gns. alle	*								
Silage, NH3-count         Index         99         10         101         100           Silage samples, NH3-count         Pcs         1         0         6         5           Ils         Herd         Control group (3.634)           Meat production         Gns. alle									
Silage samples, NH3-count         Pcs         1         0         6         5           Ils         Herd         Control group (3.634)           Meat production         Gns. alle									
Ils Herd Control group (3.634)  Meat production Gns. alle									
Meat production Gns. alle	Silage samples, NH3-count	Pcs		1	0	6	5	i	
	ılls			Herd		Control group (3.634		)	
Daily growth per produced calf Gram 750 1.085 1.024	Meat production						Gns. alle	<b>&gt;</b>	
	Daily growth per produced calf	Gram		750		1.085	1.024		



#### Opgørelse

Statement

Herd number: XXXX

Breed: HF

Period: 01-05-2011 - 30-04-2012 Reference: 01-05-2010 - 30-04-2011

## Benchmarking

Herd in comparison group

Criteria:

 ${\sf Breed} \qquad \qquad = \qquad {\sf HF}$ 

ECM per cow Achieved > 10000

SCC Dairy Achieved < 150

			Herd			Control group (91)	
Livestock turnover	Unit	Goal	Achieved	Changed ref.	Avg. 10 best	Avg all	
Number of animals per year	Number		133,3	5,9	202,9	161,4	
Milk production						_ Avg all	
ECM per cw (milk recording)	Kg		10.500	256	12.001	10.684	
Percentage of fat, dairy	Pct		4,18	0,00	4,04	4,10	
Percentage of proteine, dairy	Pct		3,36	0,05	3,36	3,39	
Urea count, dairy			4,0	-0,3	4,5	4,2	
Udder health				_		_ Avg all	
Cell count, dairy	*1000	200	143	-30	128	129	
Cell count, milk recording	*1000		171	-71	145	152	
Spores, dairy	Stk		121	58	135	198	
Total qual.supplemet, possible extra	Øre		0,1	-0,6	0,2	0,2	
Total qual.supplemet per kg ECM	Øre		9,5	1,4	9,5	9,4	
Meat production						Avg all	
Classification cows			2,3	-0,3	2,4	2,5	
Percentage of cows with obesity < 3	Pct		68	17	46	51	
Reproduction						Avg all	
Percentage pregnant of commenced	Pct		63	-1	60	59	
Age 1st calving	Mdr.		26,9	-0,3	25,7	25,5	
Spread, age 1st calving	Mdr.		1,6	-0,1	2,1	1,8	
Health						Avg all	
Total diseases per animal per year	Stk		1,95	0,60	2,10	1,37	
Mastitis per yearcow	Stk		0,62	-0,01	0,44	0,38	
Dead cows, percentage.	Pct		5,3	-0,2	2,9	3,4	
Stillborn calves, percentage	Pct		6,2	-0,8	5,6	6,1	
Dead calves,1-180 days	Stk		7	-6	7	6	
Dead calves, 1-14 days	Stk		2	-5	2	2	
Fodder production						Avg all	
Silage, kg ts. per FU (digestibilty)	Indeks		103	2	107	104	
Silage samples, kg ts. per FU	Stk		1	0	8	6	
Silage, NH3-count	Indeks		99	10	95	102	
Silage samples, NH3-count	Stk		1	0	8	6	
ılls							

Meat production				Gns. alle	
Daily growth per produced calf	Gram	750	-	1.125	



## Quantile Analysis

Statement Herds in control group

Herd number: XXXXX Criteria
Breed = HF

Breed: HF Farmtype = Dairy cattle farmer

Period: 01-05-2011 - 30-04-2012

iry cows			Herd	Cor	trol group (3.6	34)		
Livestock turnover	Unit		Achieved		25% quantile	7	5% quantile	
Number of animals per year	Pcs	•	133,30		71,7		185,4	
Milk production								
ECM per cow, milk recording	Kg		10.500,00	,	8.524	•	9.974	
Average ECM in 1st lact. in % of 3+ lact.	Per cent		82,50		78	•	86	
Average ECM in 2nd lact. i % of 3+ lact.	Per cent	'	100,10	,	93	•	99	
Udder health						_		
Cell count, dairy	*1000		142,81		193		286	
Cell count, performance control (yktr)	*1000		170,81		221	,	333	
% cows with low cell count	Per cent		61,70	,	44		64	
% new cows with elevated cell count	Per cent		2,30	,	3	,	4	
% cows with chronic elevated cell count	Per cent		5,90		9		18	
Reproduction	Unit	Goal	Achieved		25% quantile	7	5% quantile	
Conception rate, all	Per cent		41,00		30		44	
Percentage pregnant of commenced	Per cent		63,00		48		67	
Age 1st calving	Months		26,90		25,1		27,3	
Spread, age 1st calving	Months		1,60		1,8		2,9	
Insemination percentage, all	Per cent		47,00		32		53	
Health								
Total diseases per animal per year	Pcs		1,95		0,57		1,38	
Mastitis per yearcow	Pcs		0,62		0,17		0,46	
Dead cows, percentage	Per cent		5,30		2,5		6,6	
Stillborn calves, percentage	Per cent		6,30		4,0		8,2	
Dead calves,1-180 days	Per cent		7,00		2		12	
Dead calves, 1-14 days, pct.	Per cent		1,60		0,4		3,7	
Dead calves, 14-60 days, pct.	Per cent							
Dead calves, 60-180 days, pct.	Per cent		1,67		0.0		2,9	



## Benchmarking

Herds in control group Statement

Herd number: xxxxxx = HF

Breed: HF

01-05-2011 - 30-04-2012 Period:

\*Best determined ECM per cow Control group (2.586) Dairy cows

Dairy cows		Control group (2.586)										
Livestock turnover	Unit	Ach	nieved	Avg. 5% best	k	Avg. all						
Number of animals per year	Pcs		133,3	181,	9	85,0						
Milk production						Avg. All						
ECM per cow (milk reord.)	Kg		10.500	11.49	_	9.197						
Percentage of fat, dairy	Per cent		4,18	4,0		4,21						
Percentage of proteine, dairy	Per cent	,	3,36	3,3	5	3,44						
Urea count, dairy			4,0	4,	3	4,3						
Udder health						Avg. All						
Cell count, dairy	*1000	•	143	20	2	243						
Cell count,milk recording	*1000		171	23	4	284						
Spores, dairy	Pcs	•	121	19	l	551						
Meat production	Unit	Ach	nieved	Avg. 5% best	* _	Avg. all						
Classification cows			2,3	2,		2,5						
Percentage of cows with obesity < 3	Per cent		68	4	9	50						
Reproduction						Avg. All						
Percentage pregnant of commenced	Per cent		63	5		54						
Age 1st calving	Months		26,9	25,		26,3						
Spread, age 1st calving	Months		1,6	2,	)	2,5						
Health						Avg. All						
Total diseases per animal per year	Pcs		1,95	1,3		1,05						
Mastitis per yearcow	Pcs		0,62	0,3	7	0,34						
Dead cows, percentage	Per cent		5,3	3,	3	4,9						
Stillborn calves, percentage	Per cent		6,3	6,	4	5,7						
Dead calves,1-180 days	Pcs		7		7	9						
Dead calves, 1-14 days	Pcs		2		3	4						
Fodder production						Avg. All						
Silage, kg ts. per FU (digestibilty)	Index		103	10	5	100						
Silage samples, kg ts. per FU	Pcs		1		5	5						
Silage, NH3-count	Index		99	10	1	99						
Silage samples, NH3-count	Pcs		1		5	5						
ulls		Control group (6.586)										
Meat production						Avg. All						
Daily growth per produced calf	Gram		750	1.08	5	1.023						

Meat production				Avg. All	
Daily growth per produced calf	Gram	750	1.085	1.023	