

29th of May 2013



Background

DAFC established in June 2009 through a merger of:

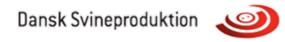
The Danish Agricultural Council
The Danish Bacon & Meat Council
Danish Pig Production
Danish Agriculture (including Media Service)
The Danish Agricultural Advisory Service
The Danish Dairy Federation (part)



Danske Slagterier









The role of the Danish Agriculture and Food Council

Political advocacy

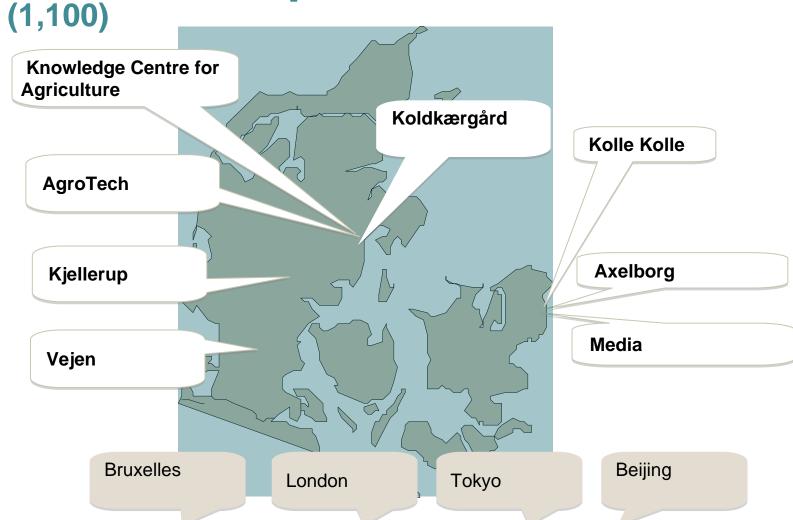
Global market access and promotion

Advice for farmers and industry members

Knowledge and innovation



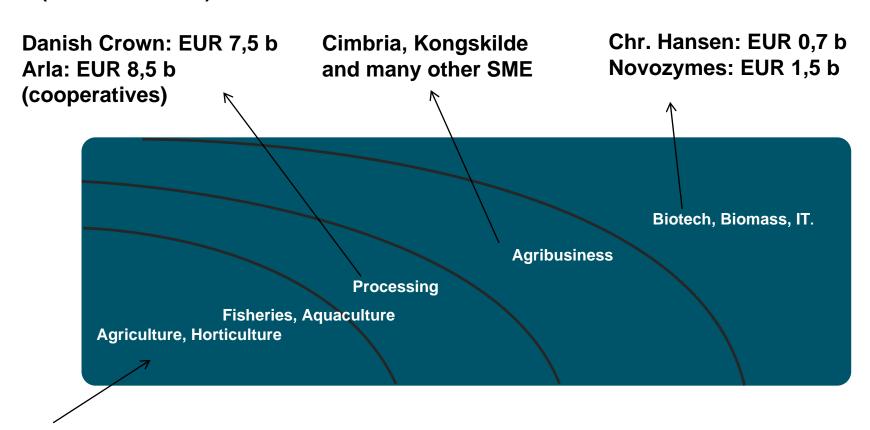
Location of personnel



An industry grouping equipped to meet the global challenges



(2011 turn overs)



DLG: EUR 5,5 b

Danish Agro: EUR 2 b



The Danish Agriculture and Food Industry

Denmark's largest industry grouping, with 183,000 employed in agriculture and related industries

The industry's production accounted for 3% of GDP

Two-thirds of production is exported, with an annual value of DKK 148 billion (= 20b euro)

The industry accounts for 24% of exports from Denmark when agribusiness is included

61 percent of Denmark's total area is cultivated



Danish Cattle Industry

Around 4,000 family owned dairy farms

Total milk production (qouta) 4,705 million kg /year

50 – 2,000 cows per farm (mostly Holstein, some Jersey and a few VikingRed)

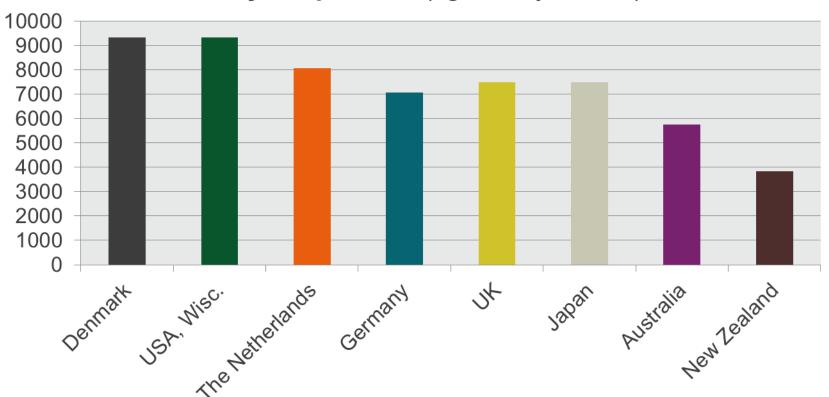
Exports (2012):

- •2/3 of the production (cooperatives, e.g. Arla)
- •2b euro in milk products
- •0,5b euro in cattle meat and live animals



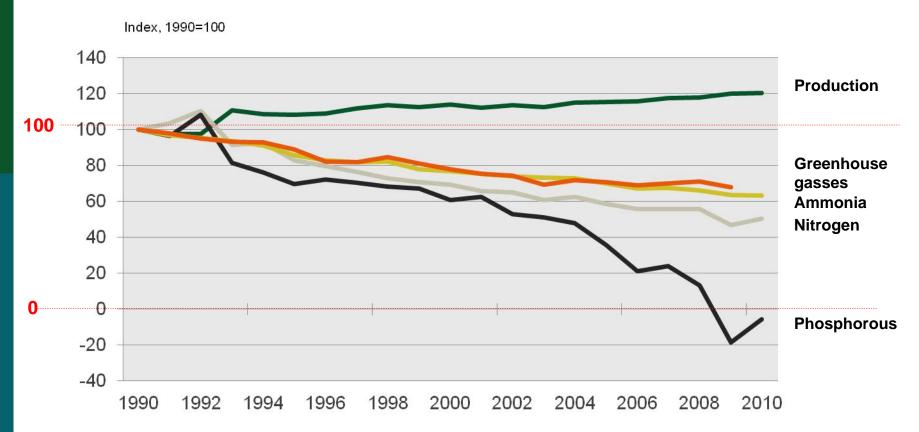
Danish cattle farmers among the most efficient in the world

Milk yield per cow (kg ECM/yearcow)



Source: ZMB 2011 and Knowledge Centre for Agriculture

More for less – Danish agricultural production increases while the environmental impact decreases

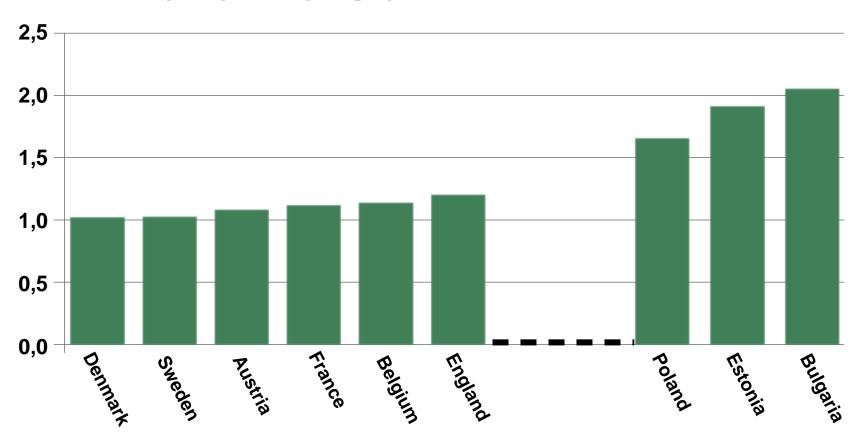


Sources: DCE: "Landovervågningsoplande 2010" and Danish Emission Inventory for Agriculture. NERI Technical Report no. 810. 2011. Statistics Denmark: Agriculture 2010 and Survey of the National Economy. EEA: Central Data Repository Submission March 15 2011, for 1990-2009 and cdr.eionet.europa.eu/dk.



Danish produced milk has the lowest CO₂ load in the EU - due to high efficiency and high utilization of N in the fields

GHG emission per kg milk, kg CO₂-eq



Source: Animal Feed Science and Technology p. 166-167 (2011)



Unique Results Obtained by:

High level of know-how in the cattle farming cluster

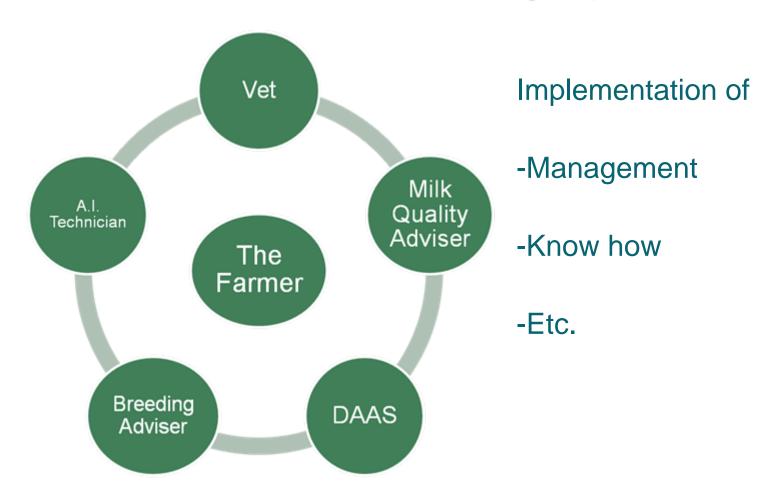
Unique cooperation among research, development, advisory service and farmers

A unique value chain due to farmer owned companies such as Arla Foods





The Danish Counselling system





Danish Agricultural Advisory Service

Knowledge Centre for Agriculture App. 550 employees

30 Advisory Centres (app. 2000 employees)

Milk Quality Adviser

Breeding Adviser



Growth potentials

There is a paradox

Long term possibilities, but tough short term challenges:

- Constant pressure from new business taxes, levies and extra regulations on fx. animal welfare and environment
- Credit crunch still hinders many new investments



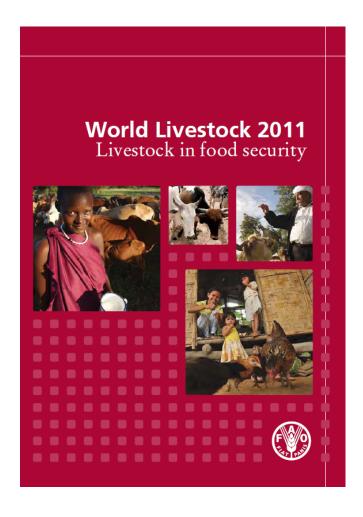


The Danish economy has stopped growing

- Productivity in general is not increasing
- Wages are high
- Minimal growth perspectives for the big markets in the EU
- Global insecurity is difficult for such a small open economy as ours



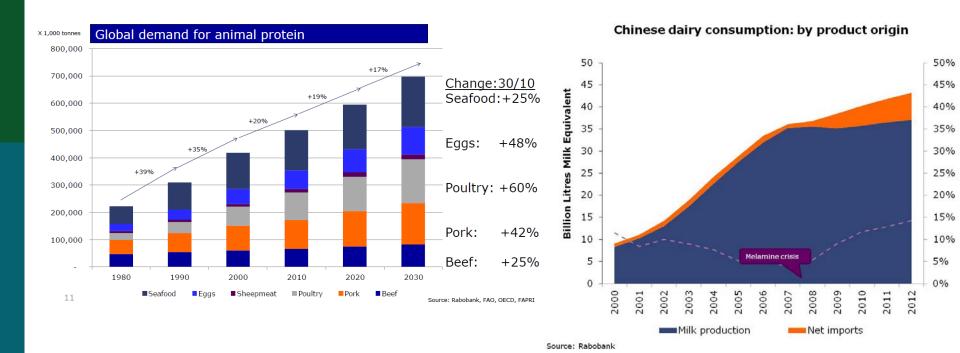
Intensive sustainable food production is part of the solution



FAO: "Intensive production holds key to feeding growing cities, but improvements in natural resource use and environmental performance are crucial"

Demand is rising





Large potential for growth in the entire Danish sector





Kilde: Danmarks Statistik og OECD. 2013.