IRISH CATTLE BREEDING FEDERATION
Milk Recording as a Decision Support System for the Commercial Farmer - Ireland Developments
MARTIN BURKE – ICBF

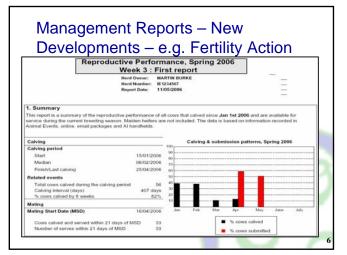
08<sup>th</sup> June 2006





Effort • Benefit					
Minimise Effort	Maximise Benefit				
(Effort = Hassle/cost)	(Increase Value Add)				
Recording must be geared to suit farmer i.e. time efficient & easily operated, less intrusion, Automate where possible.	Introduced Economic Breeding Index (∉BI) - Profit based index to rate cows based on how much profit she leaves per lactation.				
Provide more service options for farmer . eg. Number of visits, single sampling etc.	Redesign Reports – Action based to help farmer in Decision making, (eg Milk Quality, Sire Advice)				
Reduce cost for farmer elminate up front capital cost of meter.	Timely Reports - reduce cycle time to get quicker turnaround.				
Reduce Cost to Service Provider – reduce labour element.	Format of info- give him in format he likes whether, email, Internet or text (SCC).				



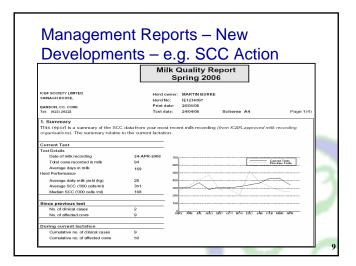


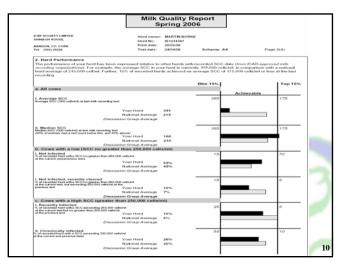


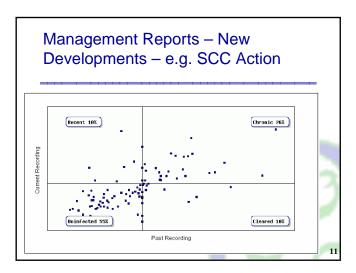
#### **IRISH CATTLE BREEDING FEDERATION**

Developm	ents –	e.q.	Ferti	lity Ac	tion
Reproducti					
	/eek 3 :				
	erd Owner: erd Number:	MARTIN IE 12345	BURKE		
	eport Date:	11/05/2			
2. Herd Performance					
he performance of your herd has b	een expressed relative	e to other recor	ded herds (with	a minimum of 30 cai	lvings)
			Btm 15%	Achievable	Top 15%
			20%		54%
a. 21-day Submission rate (%)	Your Herd	59%			
% of cows submitted for mating within 21 days of MSD, (33 cows) as a proportion of the herd calved up to 21 days after MSD (56	National Average	37.8%	_		
			66%		29%
b. % cows calved > 30 days	Your Herd	32%			
& not yet submitted % of cours calved > 30 days at MSD (47 cows) and not yet submitted within 21 days of MSD (15 cows)	National Average	49%	F		
of MSD (15 cown)			64%		21%
c. % cows calved > 50 days	Your Herd	36%			
& not yet submitted % of coars calved > 50 days at MSD (42 cows) and not yet submitted within 21 days of MSD (16 cows)	National Average	44%			

	Re	produ		formanc : First re	e, Spring 2006 port	
			Herd Owner Herd Numb Report Date	HT: IE 1234567	JRKE	_ =
The fol	t return this sheet to the lowing cows may have re a not yet submitted	productive pr	roblems and should ce that have ca	lved greater th	an 30 days	
The fol Cown	lowing cows may have reg s not yet submitted Cow ID	for servic	ce that have ca Calving Date	lved greater th	an 30 days	
The fol Cows FB 8	losing cows may have rep a not yet submitted Cow ID IESNYH0008G	for servic	ce that have ca Calving Date 07/02/2006	lved greater th	an 30 days	
The fol Cown	lowing cows may have reg s not yet submitted Cow ID	for servic	ce that have ca Calving Date	lved greater th	an 30 days	_
The fol Cows FB 8	losing cows may have rep a not yet submitted Cow ID IESNYH0008G	for servic	ce that have ca Calving Date 07/02/2006	Days in Milk 93 days	an 30 days	
The fol Cown FB 8 167 278	lowing cows may have rep a not yet submitted Cow ID IESNYH0008G IESNYH0167K	for service 9 8 6	roblems and should ce that have ca Calving Date 07/02/2006 05/04/2006	Days in Milk 93 days 36 days	an 30 days	
The fol Cows FB 8 167	Cow ID EISNYH0008G IESNYH0167K IESNYH0167K	For service 9 8 6 5	roblems and should ce that have ca Calving Date 07/02/2006 05/04/2006 19/02/2006	Days in Milk 93 days 36 days 81 days	an 30 days	
The fol Cown FB 8 167 278 333	louing cover may have rep a not yet submitted Cove ID IESNYH0008G IESNYH0167K IESNYH0178A IESNYH0278A IE151013720333	Lact 9 8 6 5 4	roblems and should ce that have ca Calving Date 07/02/2006 05/04/2006 19/02/2006 21/01/2006	Days in Milk 93 days 36 days 81 days 110 days	an 30 days	



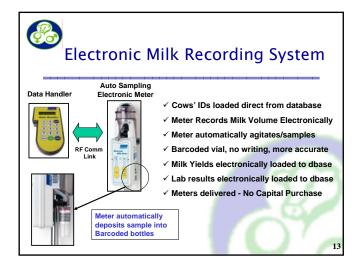


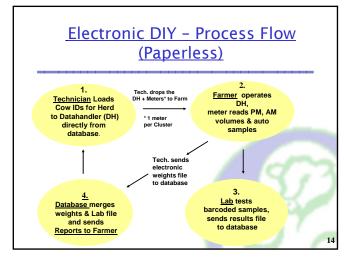


CRF SOCIETY LIMITED ININAGH HOUSE,		Ho	rd owner: MARTIN rd No: IE123456				
MANDON, CO. CORK Tel: (023) 20222			nt date: 26/05/06 st date: 24/04/06	Scheme	A4	Pa	ige 4(4)
3. Action List							
		s of the following co sheet to the Animal		oess of 250,000	cells/ml an	d further act	ion may need to
CowID	Lact	Calving Date Days in Milk	Avg. SCC for lactation	No SCC > 250,000	In Calf Y/N	305 day yield	Action
578 IE151013780578	3	30-Jan-2006 84	3324	3		7810	
327 IE151013740327	5	03-Feb-2005 445	1295	15		8408	
231 IESNYH0231D	5	13-Nov-2004 527	1015	12		8907	
599 IE151013740599	2	07-Mar-2005 413	891	6		8270	
759 IE151013770759	1	31-Jan-2006 83	806	3		6532	
583 IE151013750583	2	28-Jan-2006 86	802	3		8520	
348 DCL979191	8	28-Oct-2005 178	773	5		8166	
368 DGL561782	8	24-Nov-2005 151 19-Oct-2005	763	4		7765	
263 IESNYH0263P	6	19-Oct-2005 187 15-Nov-2005	639	4		8151	
208 IESNYH0208X 371	5	160	547	4		8692 8229	
371 DGL561851 562	· ·	13-Apr-2005 376 27-Mar-2005	397	11		7570	
IE151013790562	2	393					
376 IE151013740376	4	15-Feb-2005 433	369	8		9891	

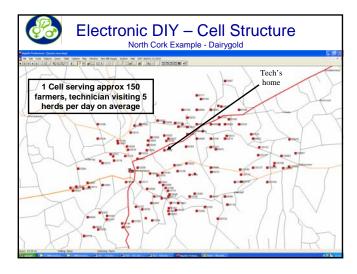


### **IRISH CATTLE BREEDING FEDERATION**

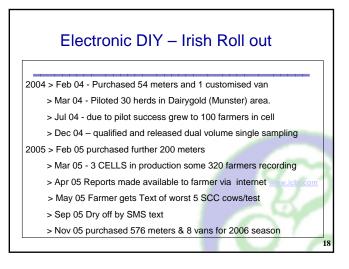








Rec	order Model vs Ele	ctronic (E-DIY)
<u>Criterion</u>	<u>Recorder based</u>	<u> </u>
Inconvenience/ Hassle	3 <sup>rd</sup> Party in parlour, manual sampling, writing cow details, slows down milking.	No stranger in pit, Farmer controls, meter auto agitates/auto samples, no writing.
Less Field staff	Diff to recruit/retain & manage 600 recorders	Select Hi Q techs - easier to manage/motivate small team
Service Quality	More steps between farm & dbase	Less steps from farm to dbase > QUICKER TURNAROUND
Meter Cost/ Utilisation	Utlistation is once a month (at best) + farmer has to buy	Meter used every test day, No purchase for farmer
Cost of Office Keying	Every Herd has to be keyed	None
Cost Recorder	<u>1 recorder for every test –</u> <u>Ave No. Herds/ Recorder</u> in Ireland is 12.	1 technician for every 5 tests & he can serve up to 150 farmers





### **IRISH CATTLE BREEDING FEDERATION**

Electronic DIY – Iri	sh Roll out
2006 > Mar 06 Launched 8 further CELLS with some 1000 farmers signed or	
> Mar 06 released Milk Quality Actio action plan to help farmers tackle plan to hel	•
> Apr 06 released Reproductive Perf farmers address fertility managem	
> Apr 06 released Sire Advice Progra inputs on line or to call centre and cow.	
* Significantly of the 1000 or so sign ups to recorded before !	Elec DIY some 40% had not
*	END

