





• Eilyps is a milk recording company from Brittany in France.



Dairy production

Data collection and advice



Beef production
Data collection and advice



Environnement advice



Farm Buildings Consultant





 6 years ago, we developed an application on PDA - called SOCLE to replace paper use in farms

• Today, EILYPS has created a new application for smartphones. It **includes several collection** modules: milking sample, health, specific order for analysis, and so on ...





- Avoid duplicate entries (paper and electronic entries)
 - ► Profit (EILYPS) : 15 min. /milking /advisor
- Secure data gathering
- Reduce operations during milk recording
- Reduce corrections within the chain of data processing.
 - ➤ Profit (EILYPS) : 17 K€
- Enhance faster data for dairy farmers





 Remain open to technological developments (OS and SmartPhone)





- Have a scalable architecture:
 - One action, one module (testing, order,...)
 - Re-use modules (partner application, farmer application, ...)
 - Able to adapt screens for each customer requirement
 - Using BYOD (Bring Your Own Device) behaviours
- Localise native application (easy translation labels)





- Business approach
- Modular Architecture
- 3 Economic Model
- Planning





Business approach

2 • Modular Architecture

Economic Model

Planning



Data gathering on farms Data entry **Paper list** Sending **Data Base** Analyses **Data Base** Data on Eilyps Sample Data of milk datato Synchroniand weight Synchroni-Sampling Enhanceanalysis desktop control data base sation quantity sation matching ment software



Data gathering on farms



Bmartly





- Business approach
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Business approach

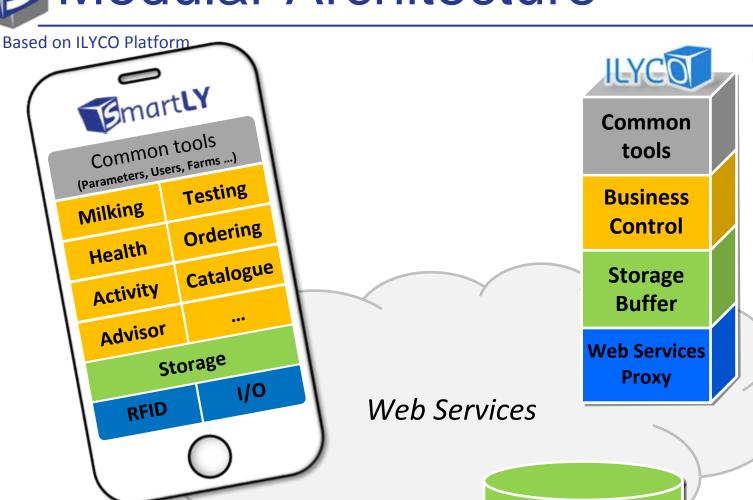
Modular Architecture

Economic Model

4 • Planning



Modular Architecture



Data Base

Bmartly/



Milk Recording Module



- Collecting all information concerning milking:
 - Animal identification
 - Farm information
 - Date and time
 - Weight of milk



- Ready for all types of milking parlour
- Using NFC technology and RFID chir MAIN



Immediate transfer of data with Symetric DS Technology



Milk Recording Screenshots

Home Screen



Farm parameters





Milk Recording Screenshots

Milking (Herringbone Parlour)



Milking (Herringbone Parlour)



Milk quantity





Milk Recording Screenshots

Animal (Liste mode)



Milk quantity





Specific Analyses Module



- Flag written on tag with NFC technology to:
 - **Choose analyses** (with management rules)
 - **Sort sample** in laboratory
- Supplementary module suitable for
 - Mechanical milk meters
 - Electronic milk meters
 - Robots





Specific Analyses Screenshots

Module selection for analyses



Writing module



Report







- Option with LF/HF reader from Reyflex
 Identification Animals
 - Read anklet
 - Write animal identification on milk meter
 - Recognize sample with milk meter tag
 - Write data collection on sample chips



- Module suitable for
 - Anklet
 - Eartag







Electronic ID Screenshots

Module selection for EID



Automatic Search



Identification







- Business approach
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1 • Business approach

2 • Modular Architecture

Economic Model

Planning

2 possible formulas

License	Service	
✓	✓	
✓	✓	
✓	✓	
✓	✓	
	✓	
	✓	
	✓	
	✓	
	License	





- First level : License
 - SmartLY concept
 - Common tools with all parameters SmartLY needs to works
 - Support to set up in milk recording companies
 - Software maintenance





- Second level : Services
 - Including first level
 - NFC smartphone
 - Sample dock
 - Subscription data
 - Hardware maintenance
- Option : sample and RFID tag





	Cost*	Available
Milk module	4 €	April 2014
Health module	4 €	November 2014
Activity module	2€	November 2015
Specific Analyses module	4 €	June 2015
Electronic Identification module	4 €	September 2015

^{*}Available for 2015





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Business approach

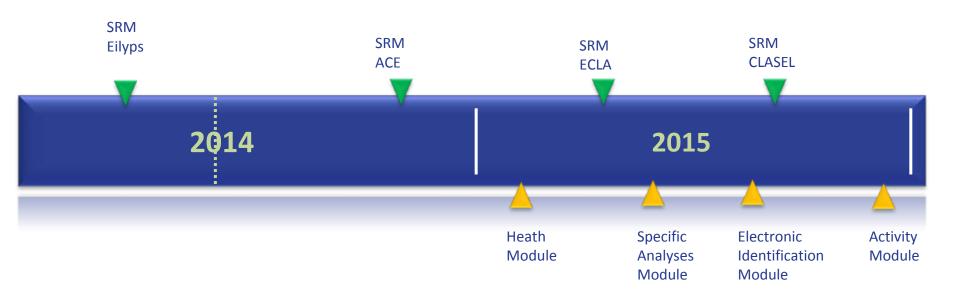
2 • Modular Architecture

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R&D



Milk Recording Companies

SRM :Software Release Management

Thank you for your attention

